### **Statement**

Currently pursuing an MBA at the University of Louisiana at Lafayette. I will be graduating in spring 2024. With several professional experiences in the fields of marketing and business development, looking for a position in Sales, Business Development or Project management in the US starting from May/June 2024



## **Work Experiences**



### **CRM Marketing & Sales Analyst (Orange Money) - Internship** May-Aug 2022

#### Amman, Jordan

- Worked on the launch of CRM Marketing Campaigns for Q3 and Q4. (20+ campaigns)
- Proposed different CRM marketing campaigns that were later launched.
- Conducted Benchmark studies of the various competitors of Orange and Orange Money.
- Initiation to Data Analysis tasks such as Daily flash and Decay Analysis.
- Visited Orange Money customers with the sales teams that lead to signing of contracts with new collaborators.



## **Prospecting & Marketing Officer (Volunteer at Unicorporate)** Jan-Jun 2022

Caen, France

(UniCorporate is a non-profit Junior Enterprise of the IAE Caen School of Business entirely run by students)

- Prospection of new clients and acquisition campaigns
- Realization of Market Studies for the Implementation of Unicorporate

### **SNT2** Marketing Consultant (SNT2) - Tutored Project

Sep-Dec 2021

Caen, France

- Consulting for SNT2 for the implementation of a new product line
- Realization of market studies for SNT2

### **Education**

• 2023 - 2024: Master of Business Administration (MBA)

(International Business, Leadership, Managerial Economics, Entrepreneurial Management, Accounting, Advanced Financial Management, Policy Formulation, Strategy & Administration, Finance & Wealth Management)

University of Louisiana at Lafayette

• 2021-2023: Master in International Management, Business & Trade - Specialization in French & American Business

(Management, Logistics, Marketing, Data Analysis, International & Corporate Finance, International Legal Business Environment, Law, Communication)

• Semester in Business Administration at Texas A&M Int. University

IAE of Caen Business School

• 2018-2021: Bachelor's in Business & Languages (English/Spanish)

(Management, Economics, Marketing, Law, Accounting, IT, Languages)
University of Caen. France

Volunteering

## Languages

French Native English Fluent

**Arabic** intermediary/advanced **Spanish** intermediary

## **Skills**

Canva - Microsoft Office - SQL - HTML/CSS - Tableau

# Certification



Data Analysis in SQL -DataCamp



Data Analysis in Tableau - (in progress)

# Personal Skills

Determined Ambitious Adaptable Taking Initiatives Well Organized Autonomous

#### **Interests**

Sports:

Soccer & Formula 1 Traveling & Languages Watches

## ARSSB Dean's Student Advisory Council - Texas A&M Int University

- **Events:** Organized a collaborative event with IBC bank for the allocation of financial aid for TAMIU students. I also organized and structured an event between locals and international students.
- **Community service:** Team Leader community service at a shelter called Laredo Animal Protective Society. I supervised cleaning the shelter, grooming and providing healthy food to animals in need.
- **Fundraising:** Organized a fundraising event designated to provide financial help to honor business students in need.

#### IAE Caen Student association - IAE Caen, France

- **Integration Weekend:** Organization of various activities during the integration weekend attended by over <u>100 participants</u> (management of activities, participants and logistics)
- **Annual Gala:** Organized the annual school Gala with over <u>200 participants</u>, where I managed the reservation of the mansion where we held the Gala, as well as all the logistics behind the event. (transportation, setting up tables and catering, managing guests).